



**Affordable Business Concepts**

***“Be Your Own Boss”***

Direct (480) 626-2287; Toll free 866-388-3576

Email: [info@abcbyob.com](mailto:info@abcbyob.com) ; Fax: 480-706-0385

Website: [www.affordablebusinessconcepts.com](http://www.affordablebusinessconcepts.com)

**CONFIDENTIAL QUESTIONNAIRE**

The submission of this information is necessary in evaluating your qualifications to be awarded a franchise. The information you provide will be treated in the fullest confidence. Completing this questionnaire does NOT obligate you to any franchise.

Please complete in full and if more than one person is involved they must complete a separate questionnaire.

<b>Name:</b>		<b>Today's Date:</b>	
		<b>Franchise Ad:</b>	
<b>Address:</b>		<b>Martial Status (y/n):</b>	
		<b>Spouse's Name:</b>	
<b>City, State zip code:</b>		<b>Will Your Spouse participate in the franchise?</b>	
<b>Email:</b>		<b>Cell Phone:</b>	
<b>Business Partner (y/n):</b>		<b>Home Phone:</b>	
<b>Name(s):</b>		<b>Fax:</b>	
<b>Your Credit Score:</b>		<b>If you have Children please list how many and their ages.</b>	
<b>Your Education (level)</b> <b>High School;</b> <b>College; Masters;</b> <b>Ph.D.; Other</b>		<b>Do you own your home?</b>	
<b>Your Current Occupation:</b>		<b>Is your Spouse employed? Describe position held:</b>	
<b>List Your Employer: (they will not be contacted)</b>		<b>Are you a U.S. Citizen:</b>	
<b>Best Time to call you:</b>			
<b>Which Franchise Advertisement are you responding to and why?</b>			
<b>What are the key goals you would like to achieve with a business of your own?</b>			
<b>What fields and/or industries would you most like to explore? ( i.e. Advertising; Auto; B2B Sales; Beauty; Food/Drinks; Children Services; Financial Services; Health; Handyman; Management Training; Pet Care; Printing; Restoration; Retail Sales; Senior Care; etc.)</b>			
<b>Desired Location ( specify City, State, Zip code(s) ):</b>			
<b>Time frame you would like to start your business:</b>			

Are you interested in multiple unit ownership? Area Development or Master Franchising?	
Do you plan to be actively involved in the franchise or do you prefer a passive investment?	
Do you prefer a home based business or store front business?	
Have you ever reviewed any other Franchise Offering Circular, contract or Prospectus? When and What Companies?	
What are your income expectations? 1 <sup>st</sup> Year ; 2 <sup>nd</sup> Year; 3 <sup>rd</sup> Year	
Personal liquid capital you have available for investment:	
What is Your Approximate Net Worth? <a href="#">Net Worth Calculator</a>	
Do you have the ability to secure additional start-up funds like 401K or IRA or Pension fund or other? Please specify:	
Approximate salary of your Spouse?	
Do you have additional sources of income?	
Have you ever owned a business? Describe:	
Have you held an ownership interest in another franchise or business? Describe:	
List your business strengths:	
What do you like least to do in business?	
How do you rate your sales ability? Weak, Average or Strong	
Ever Filed for Bankruptcy (Y/N)? If yes please describe.	
Ever involved in litigation (Y/N)? If yes please describe.	
How did learn about the franchise opportunities?	Affordable Business Concepts, LLC Franchise Broker: Traci Mousetis or Ben Adamo

I certify that the information provided on this questionnaire is complete and accurate. I hereby authorize verification of the above information from credit reporting agencies if I decide to purchase a franchise. It is understood that this is a preliminary application and does not bind any party to any obligation.

Name: \_\_\_\_\_

(Spouse) Name: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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**Preliminary Financial Information (round off to nearest dollar)**

<u>Assets</u>		<u>Liabilities</u>	
Cash in Bank		Notes Payable - Bank	
Cash In Savings		Notes Payable – Other	
Stocks, Bonds, Mutual Funds		Charge Accounts	
IRAs, 401Ks, other Retirement Plans		Credit Cards	
Cash Value of Life Insurance		Owing on Life Insurance	
Real Estate Value – Home		Mortgage - Home	
Real Estate Value – Other		Mortgage - Other	
Automobiles		Due on Automobiles	
Vehicles – Other		Due on Vehicles - Other	
Business - Value		<u>Other Liabilities</u> (list below)	
Appraised Collectibles			
Money Owed You			
<u>Other Assets</u> (list below)			
<b>Total Assets</b>	<b>\$0.00</b>	<b>Total Liabilities</b>	<b>\$0.00</b>
<b>TOTAL NET WORTH:</b>			<b>\$0.00</b>

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